

COMMUNITY MUSIC SCHOOL, INC.

Financial Statements

June 30, 2022 and 2021

(With Independent Auditors' Report Thereon)

COMMUNITY MUSIC SCHOOL, INC.

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Independent Auditors' Report

The Board of Directors
Community Music School, Inc.:

Opinion

We have audited the accompanying financial statements of Community Music School, Inc. (the "School") (a not-for-profit organization), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the School as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the School and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the School's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the School's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Schools's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Bachelor, Tillery & Roberts, LLP

September 30, 2022

COMMUNITY MUSIC SCHOOL, INC.

Statements of Financial Position

June 30, 2022 and 2021

<u>Assets</u>	<u>2022</u>	<u>2021</u>
Current assets:		
Cash and cash equivalents	\$ 440,734	333,836
Accounts receivable	84,818	20,283
Pledges receivable	<u>1,000</u>	<u>1,000</u>
Total current assets	<u>526,552</u>	<u>355,119</u>
Property and equipment:		
Office equipment	2,638	2,638
Musical instruments	<u>126,870</u>	<u>126,870</u>
	129,508	129,508
Less accumulated depreciation	<u>(107,490)</u>	<u>(93,119)</u>
Property and equipment, net	22,018	36,389
Pledges receivable, net of discount	<u>2,894</u>	<u>3,854</u>
Total assets	\$ <u>551,464</u>	<u>395,362</u>
<u>Liabilities and Net Assets</u>		
Current liabilities:		
Accounts payable	13,222	10,366
Accrued salaries	15,240	10,031
Refundable deposits	1,675	1,675
Payroll taxes withheld	<u>5,815</u>	<u>3,847</u>
Total current liabilities	<u>35,952</u>	<u>25,919</u>
Net assets:		
Without donor restrictions	362,698	275,168
Without donor restrictions - board designated	<u>65,716</u>	<u>54,160</u>
	428,414	329,328
With donor restrictions	<u>87,098</u>	<u>40,115</u>
Total net assets	<u>515,512</u>	<u>369,443</u>
Total liabilities and net assets	\$ <u>551,464</u>	<u>395,362</u>

See accompanying notes to financial statements.

COMMUNITY MUSIC SCHOOL, INC.

Statement of Activities

Year ended June 30, 2022

	<u>Without Donor</u> <u>Restrictions</u>	<u>With Donor</u> <u>Restrictions</u>	<u>Total</u>
Revenues and support:			
Tuition	\$ 8,270	-	8,270
City of Raleigh Arts Commission	58,024	-	58,024
Other grants and gifts:			
Individuals	97,348	-	97,348
Fundraising events	135,411	-	135,411
Corporations	18,166	-	18,166
Foundation and other private support	151,477	80,100	231,577
Other income	355	-	355
Net assets released from restrictions-			
restrictions satisfied by costs incurred			
and expiration of time	<u>33,117</u>	<u>(33,117)</u>	<u>-</u>
Total revenue and support	<u>502,168</u>	<u>46,983</u>	<u>549,151</u>
Expenses:			
Program services	285,245	-	285,245
Fundraising	73,228	-	73,228
General and administrative	44,609	-	44,609
Total expenses	<u>403,082</u>	<u>-</u>	<u>403,082</u>
Change in net assets	99,086	46,983	146,069
Net assets, beginning of year	<u>329,328</u>	<u>40,115</u>	<u>369,443</u>
Net assets, end of year	\$ <u>428,414</u>	<u>87,098</u>	<u>515,512</u>

See accompanying notes to financial statements.

COMMUNITY MUSIC SCHOOL, INC.

Statement of Activities

Year ended June 30, 2021

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Revenues and support:			
Tuition	\$ 5,259	-	5,259
City of Raleigh Arts Commission	56,524	-	56,524
Other grants and gifts:			
Individuals	87,872	-	87,872
Fundraising events	150,409	-	150,409
Corporations	5,883	-	5,883
Foundation and other private support	95,262	5,000	100,262
Other income	371	-	371
PPP loan forgiveness	29,600	-	29,600
Net assets released from restrictions- restrictions satisfied by costs incurred and expiration of time	<u>58,358</u>	<u>(58,358)</u>	<u>-</u>
Total revenue and support	<u>489,538</u>	<u>(53,358)</u>	<u>436,180</u>
Expenses:			
Program services	248,856	-	248,856
Fundraising	70,683	-	70,683
General and administrative	<u>54,220</u>	<u>-</u>	<u>54,220</u>
Total expenses	<u>373,759</u>	<u>-</u>	<u>373,759</u>
Change in net assets	115,779	(53,358)	62,421
Net assets, beginning of year	<u>213,549</u>	<u>93,473</u>	<u>307,022</u>
Net assets, end of year	\$ <u>329,328</u>	<u>40,115</u>	<u>369,443</u>

See accompanying notes to financial statements.

COMMUNITY MUSIC SCHOOL, INC.

Statement of Functional Expenses

Year ended June 30, 2022

	Program <u>Services</u>	<u>Supporting Services</u>		<u>Total</u>
		<u>Fundraising</u>	<u>General and Administrative</u>	
Wages	\$ 212,633	31,920	16,085	260,638
Payroll taxes	18,602	2,793	1,407	22,802
Instructor fees	1,270	-	-	1,270
Accounting	-	-	12,435	12,435
Other contracted service	2,760	4,300	-	7,060
Facility rental	17,820	-	-	17,820
Instrument maintenance	3,083	-	-	3,083
Music and supplies	1,780	-	-	1,780
Marketing	5,917	5,918	5,918	17,753
Special events	-	18,692	-	18,692
Other fundraising expense	-	1,829	-	1,829
Permits and licenses	-	-	200	200
Travel	-	-	854	854
Bank fees	-	-	102	102
Miscellaneous	69	-	211	280
Office supplies	949	1,500	1,500	3,949
Postage	-	610	610	1,220
Printing and copying	911	910	910	2,731
Dues and subscriptions	3,862	4,756	1,132	9,750
Insurance	1,218	-	3,245	4,463
Depreciation	14,371	-	-	14,371
	\$ <u>285,245</u>	<u>73,228</u>	<u>44,609</u>	<u>403,082</u>

See accompanying notes to financial statements.

COMMUNITY MUSIC SCHOOL, INC.

Statement of Functional Expenses

Year ended June 30, 2021

	Program Services	Supporting Services		Total
		Fundraising	General and Administrative	
Wages	\$ 125,409	20,326	7,094	152,829
Payroll taxes	10,687	1,732	604	13,023
Instructor fees	1,325	-	-	1,325
Accounting	-	-	13,285	13,285
Other contracted services	57,763	26,221	16,638	100,622
Facility rental	18,060	-	-	18,060
Instrument maintenance	1,511	-	-	1,511
Scholarships	3,720	-	-	3,720
Music and supplies	2,134	-	-	2,134
Marketing	3,075	3,075	3,075	9,225
Special events	-	2,128	-	2,128
Permits and licenses	-	-	350	350
Travel	-	-	245	245
Bank fees	-	-	134	134
Miscellaneous	-	-	491	491
Telephone and internet	115	-	115	230
Office supplies	1,102	-	1,101	2,203
Postage	-	-	306	306
Printing and copying	2,899	2,898	2,898	8,695
Dues and memberships	2,476	2,948	2,467	7,891
Insurance	-	-	4,417	4,417
Staff development	5,500	-	1,000	6,500
Other fundraising expense	-	11,355	-	11,355
Depreciation	13,080	-	-	13,080
	\$ <u>248,856</u>	<u>70,683</u>	<u>54,220</u>	<u>373,759</u>

See accompanying notes to financial statements.

COMMUNITY MUSIC SCHOOL, INC.

Statements of Cash Flows

Years ended June 30, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash flows from operating activities:		
Change in net assets	\$ 146,069	62,421
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	14,371	13,080
Forgiveness of debt	-	(29,600)
Changes in operating assets and liabilities:		
Accounts and pledges receivable	(63,575)	24,412
Sales tax receivable	-	1,076
Accounts payable	2,856	8,786
Accrued salaries	5,209	(2,812)
Payroll taxes withheld	<u>1,968</u>	<u>821</u>
Net cash provided by operating activities	106,898	78,184
Cash and cash equivalents, beginning of year	<u>333,836</u>	<u>255,652</u>
Cash and cash equivalents, end of year	\$ <u>440,734</u>	<u>333,836</u>

See accompanying notes to financial statements.

COMMUNITY MUSIC SCHOOL, INC.

Notes to Financial Statements

June 30, 2022 and 2021

(1) Summary of Significant Accounting Policies

Nature of Organization

Community Music School, Inc. (the "School") is a not-for-profit organization incorporated in the State of North Carolina on February 1, 1994. The School's mission is to enrich and inspire all children through music education. The School carries out this purpose by providing regular, weekly music instruction at a nominal charge to eligible students, and by providing the students with musical instruments when necessary. The School's revenues are derived principally from grants and gifts from the City of Raleigh and from nonprofits, foundations, corporations, and the general public.

Basis of Accounting and Revenue Recognition

The School's policy is to prepare its financial statements on the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when incurred.

Donor-restricted support is reported as an increase in net assets without donor restrictions or with donor restrictions, depending on the existence or nature of any donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Contributions with donor-imposed restrictions that expire in the same time period as received are reported as an increase in net assets without donor restrictions. All other donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restrictions.

A portion of the School's revenue is derived from cost-reimbursable grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the performance obligation is satisfied, which is when the School has incurred expenditures in compliance with specific grant provisions.

Cash and Cash Equivalents

For purposes of the statements of financial position and cash flows, cash and cash equivalents include cash on hand and in banks, and all liquid investments with an original maturity of three months or less.

Accounts Receivable

Accounts receivable include tuition and sales tax receivables and are stated at unpaid balances. The School provides for losses on receivables using the direct write-off method. It is the School's policy to charge off uncollectible receivables when management determines the receivable will not be collected.

COMMUNITY MUSIC SCHOOL, INC.

Notes to Financial Statements, Continued

June 30, 2022 and 2021

(1) Significant Accounting Policies, Continued

Pledges Receivable

Pledges receivable are recognized when the donor makes a promise to give to the School that is, in substance, unconditional. Pledges to be received after one year are discounted. Management provides for probable uncollectible amounts through an allowance for doubtful accounts based on its assessment of the status of individual accounts. Any accounts deemed uncollectible are written off through this valuation allowance during the year. The allowance for doubtful pledges was \$0 as of June 30, 2022 and 2021.

Functional Allocation of Expenses

Management estimates the costs of providing the various programs and other activities on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenditures not directly attributable to specific programs or supporting services are allocated to programs or supporting services by management based on what is considered to be the best available objective criteria, such as hours worked or relative benefit.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates. Significant estimates and assumptions are used for, but not limited to, uncollectible accounts receivable and contributions, depreciable lives of fixed assets, cost allocations among functional expenses, and valuation of in-kind donated equipment and services.

Fixed Assets

Fixed assets are recorded at cost or, if donated, at the approximate fair market value at the date of donation. Fixed assets are capitalized on the books if each individual item is \$2,000 or more in value. Depreciation is computed using the straight-line method over the estimated useful lives of the respective assets. The following are the estimated useful lives of the respective assets:

<u>Description</u>	<u>Estimated Useful Lives</u>
Furniture and fixtures	5 years
Musical instruments	4 years
Computers and equipment	3 years

COMMUNITY MUSIC SCHOOL, INC.

Notes to Financial Statements, Continued

June 30, 2022 and 2021

(1) Significant Accounting Policies, Continued

Fixed Assets, Continued

Expenditures for repairs and maintenance to fixed assets are charged to expense as incurred. The cost of major renewals and betterments to fixed assets are capitalized and depreciated or amortized over their estimated useful lives. Upon disposition of fixed assets, the respective assets and accumulated depreciation and amortization are relieved, and any related gain or loss is reflected in the statements of activities.

Income Taxes

The School is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state statutes. Accordingly, no provision for income taxes has been provided in the accompanying financial statements.

Donated Services and Goods

The School receives a significant amount of donated services from unpaid volunteers who assist in fund-raising, program activities, and special events. No amounts have been recognized in the statements of activities because the criteria for recognition, as defined below, have not been satisfied.

Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donations, are recorded at their fair values, as provided by the donor, in the period received.

Donated goods other than capitalized fixed assets are reflected as contributions in the accompanying statements at their estimated values with an offsetting charge to expense.

Selected Recent Accounting Pronouncements

The Financial Accounting Standards Board (“FASB”) has issued Accounting Standards Update (“ASU”) 2020-07, *Presentation and Disclosures for Not-for-Profit Entities for Contributed Nonfinancial Assets (ASU 958)*. This ASU enhances presentation and disclosure requirements for gifts-in-kind but does not change the recognition and measurement requirements for such contributions. ASU 2020-07 is effective for the year ended June 30, 2022. There were no changes to net assets or the change in net assets as previously reported as a result of the adoption of this ASU.

The FASB has issued ASU 2016-02, *Leases*, which, among other things, requires the recognition of lease assets and lease liabilities by lessees, including for those leases classified as operating leases under previous GAAP, along with the disclosure of key information about leasing arrangements. ASU 2016-02 is effective for the School beginning July 1, 2022. Management is in the process of assessing the impact of this new accounting standard.

COMMUNITY MUSIC SCHOOL, INC.

Notes to Financial Statements, Continued

June 30, 2022 and 2021

(2) Concentrations of Credit Risk Arising from Cash Deposits

The School maintains its cash and investments at financial institutions located in Raleigh, North Carolina. Aggregate balances up to \$250,000 are insured by the Federal Deposit Insurance Corporation. As of June 30, 2022 and 2021, the cash balances in these financial institutions exceeded the insurance limit by \$187,235 and \$81,111, respectively.

(3) Leases

On July 23, 2010, the School leased office and studio space for a twelve-month term at \$1,450 per month payable in advance on the fifth day of each month. At the end of twelve months, the School continued to rent this same space on a month-to-month basis until January 15, 2019, when a new twenty-one month lease for the same space was signed increasing the rent to \$2,370 per month.

The School moved to a new space on July 1, 2019, for which monthly rent is \$1,350 on a month-to-month basis.

Beginning on August 1, 2019, the School rented storage space for instruments at \$155 per month on a month-to-month basis. On November 1, 2021, rent increased to \$165 per month on a month-to-month basis.

Rental expense included in the statements of activities for 2022 and 2021 is \$17,820 and \$18,060, respectively.

(4) In-Kind Contributions

The School occasionally receives materials, services, office equipment, and musical instruments without charge. These items are used in the School's program activities and support services.

The fair market value of contributed materials, services, and equipment is reported as revenue and as property and equipment or expense in the period received. Contributed instruments recorded in the financial statements for 2022 and 2021 totaled \$0. Other in-kind contributions received during 2022 and 2021 totaled \$0.

(5) Concentrations

The City of Raleigh Arts Commission ("CORAC") comprises approximately 10% of the School's revenues (excluding in-kind contributions) in 2022 and 13% in 2021. Although there is no guarantee of continued funding, the School has historically been supported by CORAC. CORAC's funding policies are such that no applicant will be granted an amount in excess of 25% of its budgeted expenses, and grant recipients will be required to return CORAC funds received to the extent that they exceed 25% of the recipient's actual expenses at year-end. CORAC funds comprise approximately 14% of the School's actual expenses in 2022 and 15% in 2021.

COMMUNITY MUSIC SCHOOL, INC.

Notes to Financial Statements, Continued

June 30, 2022 and 2021

(6) Information Regarding Liquidity and Availability

The School regularly monitors the availability of resources required to meet its operating needs and other contractual commitments. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the School considers all expenditures related to its ongoing activities, as well as the conduct of services undertaken to support those activities, to be general expenditures.

The School's financial assets as of June 30, 2022 consist of cash and accounts receivable, resulting in net financial assets of \$439,454, all of which are available to meet general expenditures within one year of the financial statement date.

	<u>2022</u>	<u>2021</u>
Financial assets at year end:		
Cash and cash equivalents	\$ 440,734	333,836
Accounts receivable	84,818	20,283
Pledges receivable	3,894	4,854
Less amounts due in > 1 year	<u>(2,894)</u>	<u>(3,854)</u>
Total financial assets	526,552	355,119
Less donor restricted funds	<u>(87,098)</u>	<u>(40,115)</u>
Financial assets available to meet cash needs for general expenditures within one year	\$ <u>439,454</u>	<u>315,004</u>

In addition to financial assets available to meet general expenditures over the next 12 months, the School operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures.

(7) Impact of COVID-19

In March, 2020, the World Health Organization declared the global novel coronavirus disease 2019 (COVID-19) outbreak a pandemic. The extent of COVID-19's effect on the School's operational and financial performance will depend on future developments, including the duration, spread and intensity of the pandemic, all of which are uncertain and difficult to predict considering the rapidly evolving landscape.

(8) Net Assets With Donor Restrictions

Net assets with donor restrictions reported in the statements of financial position as of June 30, 2022 and 2021, consist of funds available for the support of program activities for periods after June 30, 2022 and 2021.

COMMUNITY MUSIC SCHOOL, INC.

Notes to Financial Statements, Continued

June 30, 2022 and 2020

(9) Pledges Receivable

As of June 30, donors to the School have made promises to give consisting of the following:

	<u>2022</u>	<u>2021</u>
Unconditional promises:		
Due in less than one year	\$ 1,000	1,000
Due in one to five years	<u>3,000</u>	<u>4,000</u>
Gross promises to give	4,000	5,000
Less unamortized discount at 3.6%	<u>(106)</u>	<u>(146)</u>
Net promises to give	\$ <u>3,894</u>	<u>4,854</u>

(10) Subsequent Events

The date to which events occurring after June 30, 2022, the date of the most recent statement of financial position, have been evaluated for possible adjustment to the financial statements or disclosure is September 30, 2022, the date the financial statements were available to be issued.